



CBRAR NEWSLETTER FOR DECEMBER 2025

EVENTS

~December 4th is the Installation of 2026 Officers. The event will be a luncheon from 12:30 pm to 4:00 at the Piankatank Ruritan Club in Mathews. Registration is now open

~December 16th - Red Cross Blood Drive
Volunteers Needed!

[Click here to register & for more information](#)

NEW MEMBERS



**Welcome to our new
members!**

November 1st - November 30th

**~Billy Gandee, Primary, with
Hogge Real Estate**

~Deborah Baxter, Secondary,
with eXp Realty

CBRAR NEWS

**CBRAR is looking for a
few good members.**

Join one of our Committees

Join like minded members working for the good of the entire
membership.

Call or email the association office for more details.

Please Click on Ad for the application.



Chesapeake Bay & Rivers Association of REALTORS®
804-776-0568 cbrar@cbrar.com

[Please Click Here for Application](#)

CBRAR Property Services MLS NEWS

**Great News! The SentiKey
Showing Service is Now Active!**

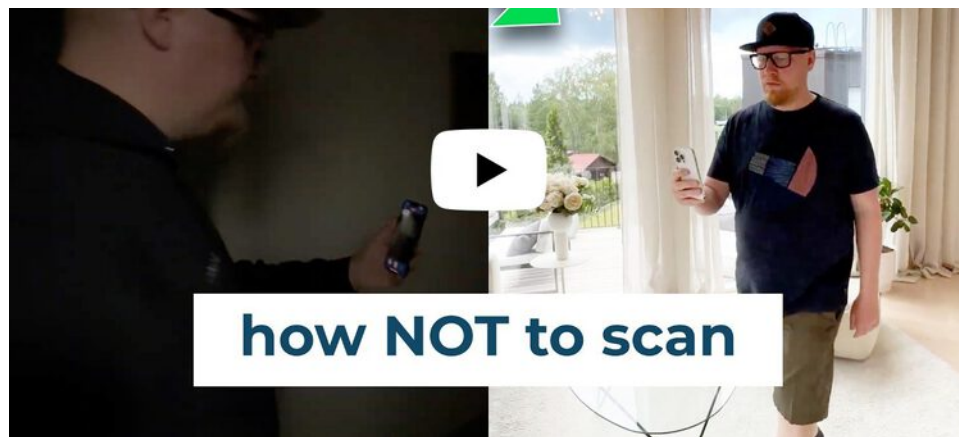
The activation of the SentiKey Showing Service will surely make scheduling and managing showings much more efficient. The icon is now available under the listing photos in Matrix.

Online training information is located under SentiLock News in this newsletter.



Avoid These Floor Plan Scanning Mistakes with CubiCasa!





CubiCasa Sign Up PowerPoint

MATRIX NEWS

Your MLS on the Move!

MLS-Touch keeps you connected to your MLS anytime, anywhere. From instant listing access to client updates and tax data, it's your all-in-one mobile tool built for real estate pros on the move.

Try it today and take your business wherever you go!

Available now from the App Store or Google Play Store.

#MLSTouch #MobileMLS



REALTOR® BENEFITS



Legal Resource Library

The Legal Resource Library houses the legal resources REALTORS® need in one easy-to-search webpage. From new laws to disclosure requirements, they provide the intel you need.

[Click here for more information](#)



Real Estate Technology

Technology continues to transform the way real estate professionals conduct business and connect with clients. Agents can go “all-mobile” and forego the traditional office environment entirely, use drones for photographing a property, show a home to a client on the other side of the world through virtual home tours, and prospect using AI.

The National Association of REALTORS® is an innovation powerhouse that focuses on advancing the real estate industry by researching, vetting, championing the most promising tech ideas and companies and building relationships that will make our members' future. NAR and its Strategic Business, Innovation, & Technology (SBIT) Group supports and promotes real estate technology by:

- Building a year-round collective for real estate technology to support a continuous learning experience with the [iOi Collective](#)

- Operating [Second Century Ventures \(SCV\)](#), a wholly owned subsidiary and the strategic investment arm that invests in technologies that are transforming the real estate industry
- Investing in new and emerging technology companies with its award-winning [REACH](#) scale-up program in a way that is beneficial to members
- Identifying, researching, and strategizing on [emerging technologies and trends](#) that will provide opportunities for REALTORS® and the real estate industry

[Click here for more information](#)

SENTRILOCK NEWS



Welcome to your SentryKey Showing Service® Online Training Series. Here's what to expect – from now until the end of your training, we will send you an email just like this each week with how-to tutorials you can view at your own pace.

[Schedule a Showing](#)

To begin, click the link to learn how to schedule a single showing with a client. We also offer a full [video tutorial](#) on this subject as well if you prefer to see the process in action.

[Create an Itinerary](#)

To begin, click the link to learn how to schedule a single showing with a client. This is the [video version](#) of the step-by-step guide.

[Schedule for Others](#)

Did you know that you can also schedule appointments on behalf of others on your team?
Watch the video to learn how.

You can always refer back to these tutorials at any time, as well as all other training materials we have available online.

If you have any questions at all, don't hesitate to reach out to the SentiLock support team online or by phone at [\(513\) 618-5814](#) or toll-free at [\(877\) 556-6114](#). They are available from 8 a.m. to midnight ET, 7 days a week.

Product Tutorial Library where you can view
hot-to-guides

VAR NEWS



BrokerPlus 2026

Attention brokers and industry leaders! It's time to get together and learn the most up-to-date information about YOUR ever-changing industry at the annual BrokerPlus event hosted by Virginia REALTORS® on February 5, 2026 at the [Boar's Head Resort in Charlottesville](#).

Click here to register and for more information



FOREWARN®

The next FOREWARN trainings are **December 3rd at 10 a.m. EST** and **December 17h at 2**

p.m. EST. Join us as we demonstrate how to best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session.

[Click here to register](#)

NAR NEWS

NAR Adopts New Strategic Plan to Strengthen Member Value and Modernize the Association

Plan includes new commitments from NAR to its members, partners, industry, and consumers.

HOUSTON (November 16, 2025) – The National Association of REALTORS® adopted its [2026-2028 Strategic Plan](#) today after it was approved unanimously by the NAR Executive Committee. Grounded in industry insights and shaped by outreach to more than 150,000 voices across each level of the association and the industry, the Strategic Plan provides a roadmap that will modernize the organization and transform the member experience. The

plan will be implemented on January 1, 2026.

[Click here for more information](#)

RPR Training Schedule



Featured Webinar

Turn Local Data Into Instant Market Updates With RPR's AI ScriptWriter

Wed, December 10th at 11:00 AM Central



[Save Your Seat!](#)

Upcoming Webinars

- | | | |
|-----------|----------|-------------------------------|
| 01 | DEC 2025 | Next Gen Reports |
| 02 | DEC 2025 | Getting Started With RPR |
| 03 | DEC 2025 | Property and Market Research |
| 04 | DEC 2025 | Listing Presentations |
| 05 | DEC 2025 | Next Gen Reports |
| 08 | DEC 2025 | Pricing With Data Driven CMAs |
| 09 | DEC 2025 | Shareable Market Trends |
| 10 | DEC 2025 | Market Trends AI ScriptWriter |
| 11 | DEC 2025 | Neighborhood Prospecting |
| 15 | DEC 2025 | Intro to the RPR App |
| 16 | DEC 2025 | NEW! AI CMA |
| 17 | DEC 2025 | Commercial Basics |
| 18 | DEC 2025 | Advanced Commercial |
| 19 | DEC 2025 | Next Gen Reports |

Sign In to Your RPR Account to Register

HELP NUMBERS & EMAILS

HELP INFORMATION



Clareity Dashboard: 866-412-9845

Instanet/Transaction Desk: (Lone Wolf)
800-668-8768 Email: tdsupport@lwolf.com

Realist Tax: 866-412-9845

RPR: 877-977-7576

SentriLock: 513-618-5800 /
support@sentrilock

Homes.com/HomeSnap: Ph: 800-431-
5509 Email: support@homes.com

**Tech Support thru Virginia
REALTORS®:** 1-800-276-4216 for ANY
technology questions; home, work, or
business.

OFFICE INFORMATION





Monday - Thursday, 9:00 am - 5:00 pm
Friday: 9:00 am - 4:00 pm



Phone: 804-776-0568

Fax: 804-776-0270

Susan Silvus: susan@cbrar.com

Catherine Grigelis: cat@cbrar.com

www.cbrar.com 804-776-0568



This email was sent on behalf of CHESAPEAKE BAY & RIVERS ASSOCI located at 6814 Teagle Lane, Gloucester, VA 23061. Please be aware dues billing and other important messages may be affected if you unsubscribe. [To unsubscribe click here.](#) If you have questions or comments concerning this email contact CHESAPEAKE BAY & RIVERS ASSOCI at cbrar@cbrar.com.