

## **CBRAR NEWSLETTER FOR JANUARY 2026 HAPPY NEW YEAR!**

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### **EVENTS**

#### **- Jan 28th - Broker Round Table, 9am - 11 am**

**\*\*2026:\*\*** Events are tentatively scheduled, with additional events to be planned after committee meetings.

Click here for a preview of 2026 events!

### **NEW MEMBERS**



**Welcome to our new  
members!**  
**December 1st - December 31st**

**~Jennifer Rozanski, Affiliate,  
with My City Lending**

**~Brooke Wynings, Secondary,  
with RE/MAX Peninsula**

## CBRAR NEWS

### 2026 CBRAR Association Board of Directors



## CBRAR Property Services MLS NEWS

### 2026 CBRAR Property Services Board of Directors





**Cubicasa Webinar on Jan 14th**  
**at 2:00 pm**

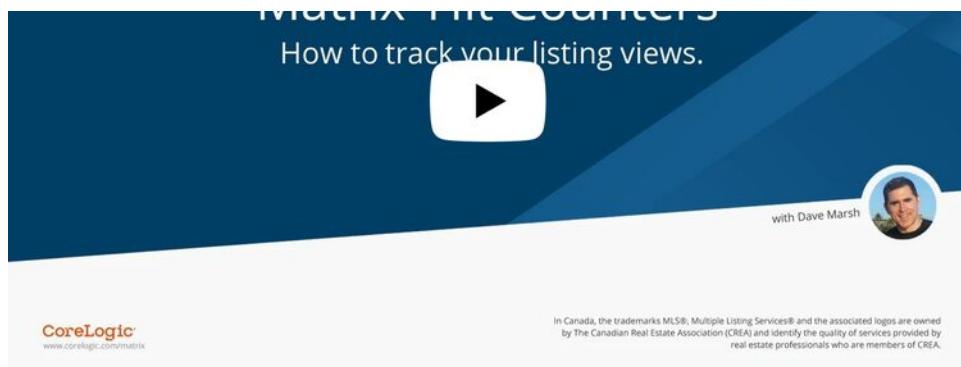
**Live Giveaway Prizes!**



[Click Here to Register](#)

## MATRIX NEWS





Matrix the Counter  
How to track your listing views.  
with Dave Marsh

CoreLogic  
www.corelogic.com/matrix

In Canada, the trademarks MLS®, Multiple Listing Services® and the associated logos are owned by The Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA.

In this video, you'll learn where to view the number of hits that each of your listings have received from a variety of different sources.

## REALTOR® BENEFITS



So what exactly does my membership get me?  
VIRGINIA REALTORS® BENEFITS AT A GLANCE

**Virginia REALTORS®, your state-level REALTOR® association, equips you with tools to keep your business running successfully. The largest trade association in the commonwealth, Virginia REALTORS® protects the interests of REALTORS® and their clients. Your membership provides**

## **resources for risk management and professionalism.**

[Click here for more information](#)



**NATIONAL  
ASSOCIATION OF  
REALTORS®**

### **Leverage the Best of NAR REALTOR Benefits® for Your Success**

**NAR REALTOR Benefits® partners with select companies to create exclusive, customized offers that help you save on solutions that boost your business and best serve your clients.**

[Click here for more information](#)

### **SENTRILOCK NEWS**

**SENTRIKey  
SHOWING SERVICE®**

## Product Tutorial Library where you can view hot-to-guides



- Keybin Issues
- Shackle Issues
- Power Check
- LED Indicators
- Expired Credentials
- ...and more!

[Click here for Troubleshooting Guide](#)

## VAR NEWS



# CANVA Video Magic

Virtual Workshop Jan 27 @ 2pm

Join us for a fun, hands-on class where you'll learn how to use Canva's built-in video tools to create polished, professional videos—no fancy equipment required! Whether you want to record yourself or design videos without ever turning on a camera, Canva's Recording Studio and templates make it easy.

The real estate world is moving fast, and video is the key to staying visible and memorable. If you've been putting off creating videos because the tech feels overwhelming, this class will change that. We'll show you how to use tools you probably already have to make video content that feels effortless.

In this **live Zoom session**, you'll get guided step-by-step through Canva's Recording Studio and ready-made templates. By the end, you'll know exactly how

to design, record, and publish videos that look clean, confident, and modern.

If you're ready to stand out online, connect with today's buyers and sellers, and finally feel comfortable creating video content, this is your moment. You'll leave with the skills—and confidence—to make videos that truly support your business in today's virtual world.

[Click here to register and for more information](#)



The next FOREWARN trainings are **January 13th at 10 a.m. EST** and **January 29th at 2 p.m. EST**. Join us as we demonstrate how to best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session.

[Click here to register](#)

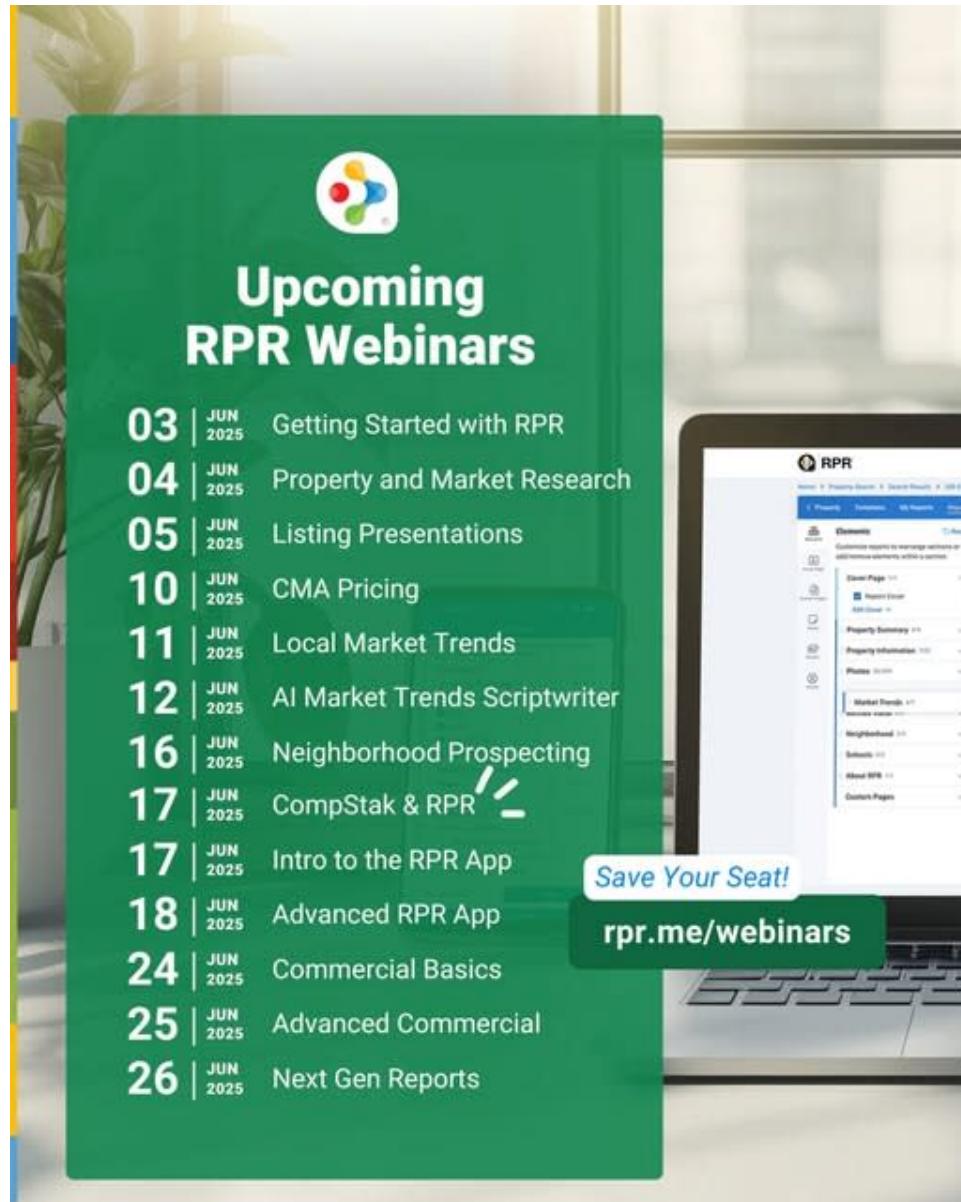
## NAR NEWS

## **NAR 2026 Forecast Summit Predicts Positive Recovery, With Regional Affordability Hurdles**

Lower mortgage rates and inventory gains are expected to attract more buyers back to the market in 2026. With local variations in mind, NAR forecasts an overall 14% increase in existing home sales.

Here's how to get ready

### **RPR Training Schedule**



**Upcoming RPR Webinars**

03   JUN 2025	Getting Started with RPR
04   JUN 2025	Property and Market Research
05   JUN 2025	Listing Presentations
10   JUN 2025	CMA Pricing
11   JUN 2025	Local Market Trends
12   JUN 2025	AI Market Trends Scriptwriter
16   JUN 2025	Neighborhood Prospecting
17   JUN 2025	CompStak & RPR
17   JUN 2025	Intro to the RPR App
18   JUN 2025	Advanced RPR App
24   JUN 2025	Commercial Basics
25   JUN 2025	Advanced Commercial
26   JUN 2025	Next Gen Reports

**Save Your Seat!**  
[rpr.me/webinars](http://rpr.me/webinars)

Sign In to Your RPR Account to Register

**HELP NUMBERS & EMAILS**

**HELP INFORMATION**

**Clarity Dashboard:** 866-412-9845

**Instanet/Transaction Desk:** (Lone Wolf)  
800-668-8768 Email: [tdsupport@lwolf.com](mailto:tdsupport@lwolf.com)



**Realist Tax:** 866-412-9845

**RPR:** 877-977-7576

**SentriLock:** 513-618-5800 /  
[support@sentrilock](mailto:support@sentrilock)

**Homes.com/HomeSnap:** Ph: 800-431-5509 Email: [support@homes.com](mailto:support@homes.com)

**Tech Support thru Virginia REALTORS®:** 1-800-276-4216 for ANY technology questions; home, work, or business.

## OFFICE INFORMATION



**Monday - Thursday, 9:00 am - 5:00 pm**  
**Friday: 9:00 am - 4:00 pm**



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