



## CBRAR NEWSLETTER FOR NOVEMBER 2025



Polling Place and Ballot Information Lookup  
Enter your full address including ZIP code to see your Election Day polling location, early voting sites for your jurisdiction and ballot information for your precinct.

You can look up your polling place anytime through the Citizen Portal using this link: [Citizen Portal](#)

[Virginia Dept. of Elections: Polling Place and Ballot Information Lookup](#)

## EVENTS

No Events are planned for November,  
however, here 's a Heads Up for  
December!

**~December 4th** is the Installation of 2026 Officers. The event will be a luncheon from 12:30 pm to 4:00 at the Piankatank Ruritan Club in Mathews. Registration is opening soon.

**~December 16th** - Red Cross Blood Drive  
Volunteers Needed!

[Click here to register & for more information](#)

## NEW MEMBERS



**Welcome to our new  
members!**

**October 1st - October 31st**

**~Tina Chrismon**, Primary, with  
Abbitt Realty

**~Jessica Sterrett**, Primary, with  
Long & Foster Real Estate

**~Bill Llewellyn**, Primary, with  
RE/MAX Capital

~**Dan Minnick**, Affiliate, with  
The Drying Company

~**Raven Wikle**, Primary, with  
Gloucester Realty

## CBRAR NEWS



### Join one of CBRAR's Committees!

Join a fun group  
dedicated to the good  
of the entire  
membership



#### HOW TO JOIN A COMMITTEE?

CALL THE ASSOCIATION OFFICE FOR MORE DETAILS.

[CLICK HERE FOR THE APPLICATION](#)



CHESAPEAKE BAY AND RIVERS ASSOCIATION OF REALTORS  
6814 TEAGLE LN, GLOUCESTER VA, 23061  
+1 (804) 776 - 0568 [WWW.CBRAR.COM](http://WWW.CBRAR.COM)

Please Click Here for Application

## CBRAR Property Services MLS NEWS

### **\*IMPORTANT\* ANNOUNCEMENT**

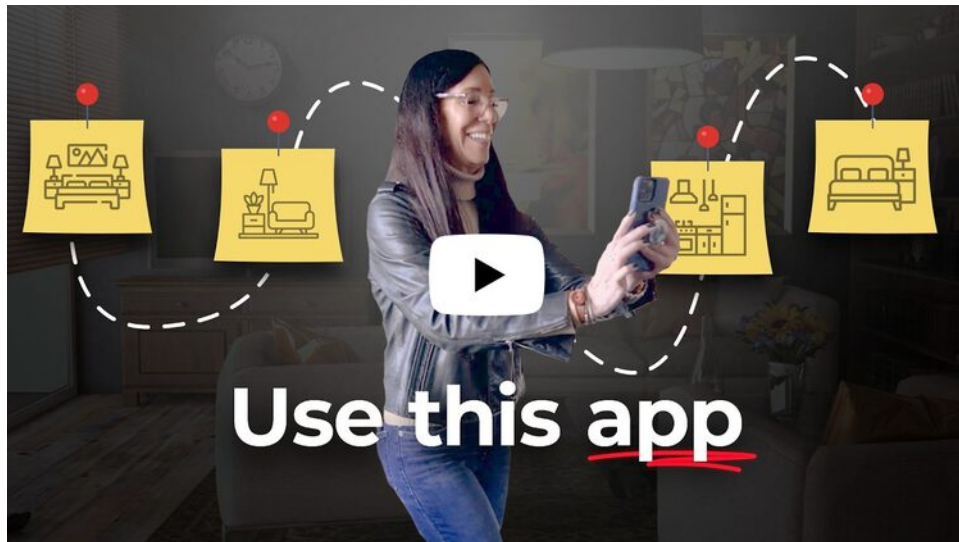
We are gearing up for the launch  
of **SentiKey Showing Service.**

In preparation you will receive the  
following communications.

- Week of 10/27/25 - Welcome email with links to SentiKey Showing Service Zoom training Session.
- Week of 11/11/25 - Zoom training for SentiKey Showing Service



## Scanning Exterior Areas



CubiCasa Sign Up PowerPoint

## MATRIX NEWS

### New Matrix Dashboard Option

In this video tutorial, you'll learn about the New Matrix Dashboard.



## REALTOR® BENEFITS



### Healthcare Resources

#### Healthcare Options for Virginia REALTORS®!

Virginia REALTORS® has created a resource page, that we hope to continue to grow, showcasing some healthcare options available to you. Please review these options and contact the companies directly with any and all questions.

~The [CapCare](#) team understands the many complexities with the healthcare marketplace and can expertly guide business owners on getting more for their employees out of the dollars spent on employee benefit plans.

~The [HealthEE](#) by HBG Benefits Store is your one-stop-shop for health coverage,

insurance plans, and wellness programs. Easily enroll in life insurance, pet insurance, save on home & auto, and so much more.

[Click here for more information](#)



## **Education**

**NAR and its affiliated Institutes, Societies, and Councils offer a wide selection of real estate training options.**

[Click here for more information](#)

**SENTRILOCK NEWS**





[0:00](#) SentryLock Self Guided Training

[0:02](#) Download and Setup

[1:27](#) Agent Safety

[3:33](#) Opening a Lockbox with Bluetooth

[5:48](#) Opening a Lockbox with NFC

[6:23](#) Release Shackle

[6:47](#) Assign a Lockbox to a Listing

[7:03](#) Property Access Settings

[7:47](#) Granting SentryConnect® Access

[8:58](#) Create a FlexCode®

[10:02](#) Create a One Day Code

[10:43](#) SentryConnect® versus FlexCode®

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**Register for SentryLock live virtual training!**

Click here to register and for more  
information.



## VAR NEWS



## Legal Webinar: Wrap Up Your Year with RESPA: Staying Compliant Through the Holidays

Using 2024 data from the American Community Survey conducted by the US Census Bureau, this webinar will highlight key trends and characteristics of Virginia's population. Some areas of focus include the demographic profile of residents, migration trends, and housing conditions.

[Click here for more information](#)



The next FOREWARN trainings are **November 6th at 10 a.m. EST** and **November 19th at 2 p.m. EST**. Join us as we demonstrate how to

best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session.

[Click here to register](#)

# NAR NEWS



This November, take advantage of the opportunities available to increase your career skills and knowledge through designations. When you add a designation, you can build even more trust with clients, stay competitive, and thrive in your industry. You can even work towards being certified in a certain specialty within real estate.

Virginia REALTORS® encourages you to check out the designations and certifications you can obtain to further your business. As an added bonus, NAR is running many different discounts during the month of November toward certain designations.

[Learn more about NAR's designation opportunities and discounts today.](#)



## **Window to the Law:**

### **Adopting a Social Media Policy**

Social media is powerful marketing tool for brokerages and their agents. Discover what topics a brokerage's social media policy should include to help reduce the risk of legal liability and reputational harm in this Window to the Law video.

## **RPR Training Schedule**



**Upcoming RPR Webinars**

03	NOV 2025	Getting Started with RPR
04	NOV 2025	Property and Market Research
05	NOV 2025	Listing Presentations
06	NOV 2025	CMA Pricing
07	NOV 2025	Next Gen Reports
10	NOV 2025	Local Market Trends
11	NOV 2025	AI Market Trends Scriptwriter
12	NOV 2025	Neighborhood Prospecting
13	NOV 2025	Intro to the RPR App
14	NOV 2025	Next Gen Reports
17	NOV 2025	Advanced RPR App
18	NOV 2025	Commercial Basics
19	NOV 2025	Advanced Commercial
20	NOV 2025	Next Gen Reports

**Save Your Seat!**  
[rpr.me/webinars](https://rpr.me/webinars)

The background image shows a laptop screen displaying a report titled "CMA for 7532" with a "Save as Template" button. The report includes the RPI logo and address: "7532 E Santa Catalina Dr, Scottsdale, AZ 85255".

## HELP NUMBERS & EMAILS

### HELP INFORMATION



**Clareity Dashboard:** 866-412-9845

**AnswerLink Support for Matrix:**  
866-412-9845

**Instanet/Transaction Desk:** (Lone Wolf)  
800-668-8768 Email: [tdsupport@lwolf.com](mailto:tdsupport@lwolf.com)

**Realist Tax:** 866-412-9845

**RPR:** 877-977-7576

**SentriLock:** 513-618-5800 /

[support@sentrilock](mailto:support@sentrilock)

**Homes.com/HomeSnap:** Ph: 800-431-

5509 Email: [support@homes.com](mailto:support@homes.com)

**Tech Support thru Virginia**

**REALTORS®:** 1-800-276-4216 for ANY  
technology questions; home, work, or  
business.

## OFFICE INFORMATION



**Monday - Thursday, 9:00 am - 5:00 pm**

**Friday: 9:00 am - 4:00 pm**



**Phone:** 804-776-0568

**Fax:** 804-776-0270

**Susan Silvus:** [susan@cbrar.com](mailto:susan@cbrar.com)

**Catherine Grigelis:** [cat@cbrar.com](mailto:cat@cbrar.com)

[www.cbrar.com](http://www.cbrar.com) 804-776-0568



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